

# Presentations & Publications by Maria Trottmann

## Publications

Beck K., M. Trottmann and P. Zweifel (2010): Risk Adjustment in Health Insurance: Effectiveness and Sustainability. Accepted for publication by the Journal of Health Economics.

Beck K. and M. Trottmann (2007): Der Risikostrukturausgleich und die langfristigen Profite der Risikoselektion: Wie erfolgreich sind verschiedene Formeln? Göppfarth D. et al. (Eds.), Jahrbuch Risikostrukturausgleich, asgard verlag, Guetersloh.

Beck K, M. Trottmann, U. Käser, B. Keller, S. von Rotz and P. Zweifel (2006): Nachhaltige Gestaltung des Risikoausgleichs in der Schweizer Krankenversicherung. (*Sustainable Risk Adjustment in Swiss Mandatory Health Insurance*) h.e.p. Verlag, Bern.

## Working Papers

Trottmann, M. (2010): Should physicians dispense drugs?

Rischatsch M., M. Trottmann and P. Zweifel (2009): Do physicians' financial interests undermine generic substitution? A study of imperfect agency

Trottmann M., Beck K. and P. Zweifel (2009): Supply and Demand Side Cost Sharing in Deregulated Social Health Insurance - Which is more effective? Re-submitted to the Journal of Health Economics

Beck K, U. Kaeser and M. Trottmann (2007): Consumer Price Sensitivity in Social Health Insurance: Evidence from Switzerland. Working Paper of the CSS Institute for Empirical Health Economics.

## Ongoing projects

Managed Care and Selective Contracting in Four European Countries, RAN project with Prof. A. Shmueli, Prof. J. Wasem, and Dr. P. Stam.

Risk-Adjusted Comprehensive Payment for Primary Care Providers, with Randall Ellis, Arlene S Ash, Juan Gabriel Fernandez, Arup Sen, and Allan H Goroll.

## **Presentations**

Physicians Prescription Behavior – Do Financial Incentives Affect Choice? 4<sup>th</sup> Jerusalem Conference on Health Economics, Jerusalem, December 8, 2009.

Managed Care and Selective Contracting in Four European Countries. 10<sup>th</sup> RAN Meeting, Jerusalem, December 4-6, 2009.

Physician Prescription Behavior – Do Financial Incentives Affect Choice? 7<sup>th</sup> World Congress on Health Economics, Beijing, China, July 12-15, 2009.

Supply and Demand Side Cost Sharing in Deregulated Social Health Insurance - Which is more effective? 7<sup>th</sup> European Conference on Health Economics, Rome, Italy, July 23-26, 2008.

Der RSA und die langfristigen Profite der Risikoselektion: Wie erfolgreich sind verschiedene Formeln? Gesundheitskongress des Westens, Essen, Germany, April 2, 2008.

Risk Adjustment and The Long Term Profits of Risk Selection – How Successful are Different Formulas? (with Dr. K. Beck) 7<sup>th</sup> RAN Conference, Berlin, March 2-4, 2006.